

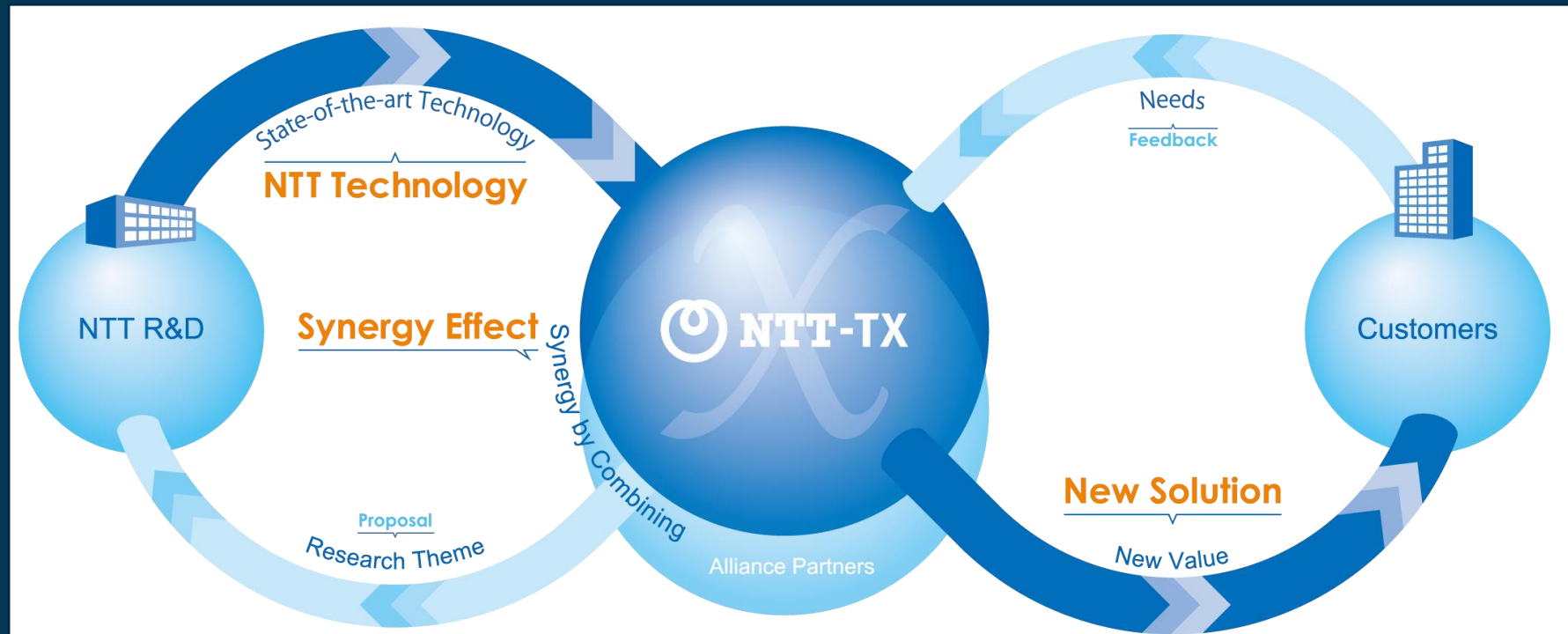


Introduction of NTT TechnoCross (NTT-TX) and iDoperation Series

NTT TehcnoCross
October 6, 2023

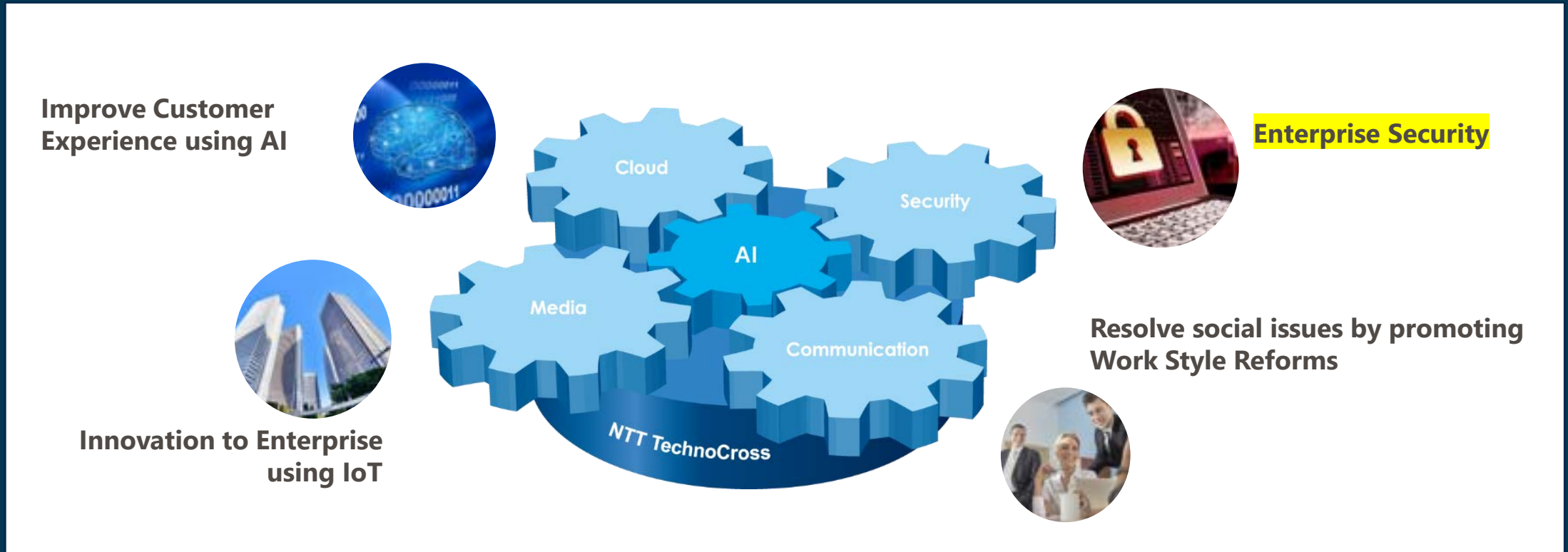
Introduction of NTT TechnoCross (NTT-TX)

NTT TechnoCross is a wholly owned subsidiary of NTT, Japan's largest telecommunications carrier. NTT-TX develops market leading solutions with cutting-edge technologies which NTT R&D invented. Our mission is to provide innovative solutions for customers by creating products using NTT R&D's core technologies.



Business Area of NTT TechnoCross (NTT-TX)

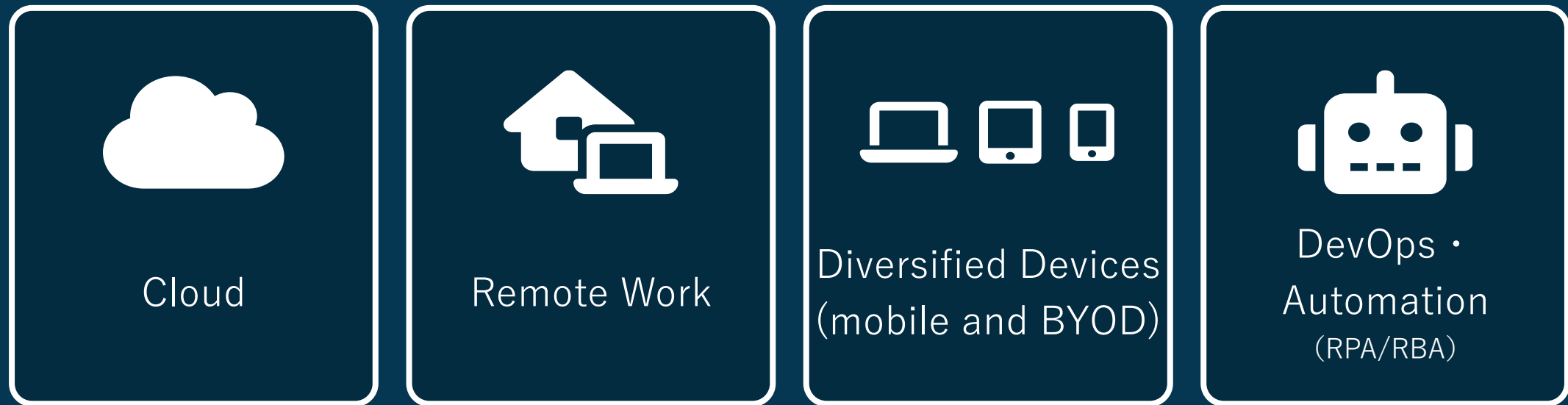
Society is quickly evolving with Industry 4.0 key technologies such as AI, Big Data, IoT, influencing many areas including enterprise management and work style reforms.



Why is Privileged Access Management Important in Cybersecurity ?

Changes in the IT Environment Surrounding Businesses

With the spread of digital transformation, the IT landscape surrounding companies is becoming more complex, with the increasing use of the cloud, remote work, device diversification, and the rise of DevOps and automation.



Security Perimeter has Changed from NW to IDs

Why Privileged Access Management is a Priority?

Privileged IDs have strong privileges and are therefore the top target for cyberattacks. In recent years, the use of privileged ID has become more diverse, including in the cloud and on machines. In addition, security risks have increased as the scope of application has expanded. Breach of privileged ID is a high business impact and a priority



iDopeartion Series in Japanese Market

iDoperation Series



PAM tool with the following three operations:

- privileged ID management (Level 1:PIM)
- privileged access granting (Level 2:PAM)
- privileged access inspection (Level 3:Log collection)

User activity monitoring software to protect your systems, trade secrets and other confidential information by video recording the desktop screens of all PCs and servers.

Achievements of iDoperation

Japan's leading privileged access management tool with a commanding share.

9 years in a row

No.1

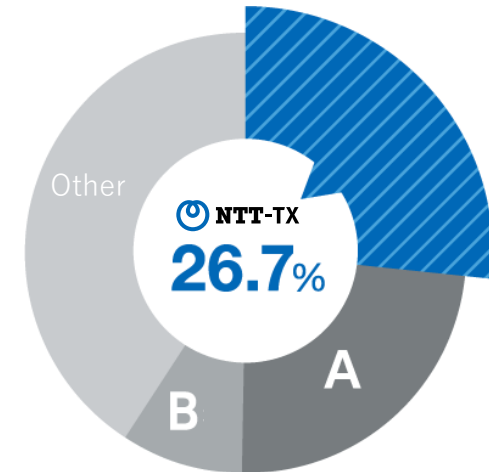


Source: 2014-2022 Overview of Network Security Business Survey by Fuji Chimera Research Institute (FY2013-FY2021)

Market share

26.7%

Source: 2021 Overview of Network Security Business Survey by Fuji Chimera Research Institute (FY2020)



Examples of companies using iDoperation

Companies of all sizes and in all industries use iDoperation.

Real Estate



Credit Card

Have a good Cashless.



Food & Beverage



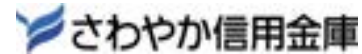
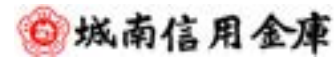
Health&Beauty



Fashion



Banking



Furniture&Interior



Product Packaging



Legal Firm



Automotive



Pharmaceutical



Information Technology



Energy & Power Supply



Healthcare



Entertainment



Retail & Import & Export



Why is iDoperation Series Strong in Japan?

1. iDoperation Solves :

- **All requirements of Security and Compliance**

iDoperation offers all the functionality required for privileged access management and Audit by itself. Its three operational controls, Management(PIM), Granting(PAM) and Inspection(Log Collection, User Activity Monitoring), support you to prevent frauds by privileged users. In addition, these operations fully meet auditing needs.

- **Cost Reduction**

One of aim to introduce PAM solution is cost reduction.

iDoperation automates all operations and offers competitive pricing compared to other competitors.

2. Partner Companies

We have about 20 partner companies who are trusted by customers and have technical capabilities, and more resellers with sales skills. They made a great contribution to the business development of iDoperation Series.

Overseas Expansion of iDopeartion Series

iDoperation Series was just launched in Thailand in August, 2023.



NTT-TX will continue to expand iDoperation business in ASEAN countries.

We are very happy to introduce iDoperation Series to everyone here today.

For the expansion of iDeoperation in ASEAN, we are looking for partner companies who can work with us and handle local sales and installations in each country.

We appreciate it if we could have the chance to introduce iDoperation Series to markets in ASEAN and potential partners to improve their business by taking advantage of our technology.

We would highly welcome any referrals and introductions.

Thank you very much